



FEMA

# *Fact Sheet*

## *Industry Liaison Program*

The Industry Liaison Program is committed to establishing strategic relationships with industry partners and stakeholders by serving as an industry advocate and acting as the liaison between vendors and the FEMA program offices. In support of FEMA's mission, the Industry Liaison Program assists in providing greater opportunities for local businesses in accordance with the Robert T. Stafford Disaster Relief and Emergency Assistance Act.

### *Services*

- Serve as FEMA's portal for businesses and local stakeholders inquiring "How to do Business with FEMA"
- Coordinate vendor presentation meetings with program offices
- Coordinate Industry Days
- Conduct secondary market research for Contracting Officers
- Respond to informal Congressional requests
- Perform vendor analysis reporting
- Ensure compliance with FAR, DHS, and other governing entities

### *How to do Business with FEMA*

Vendors should do the following:

1. Register their business with the Central Contractor Registration (CCR) at [www.ccr.gov](http://www.ccr.gov). Please direct questions regarding the registration process to the CCR Help Desk at 888-227-2423.
2. Request a FEMA Vendor Profile from the Industry Liaison Support Center at [FEMA-Industry@dhs.gov](mailto:FEMA-Industry@dhs.gov). Your vendor profile will be forwarded to the appropriate program office and/or Contracting Officer(s).
3. Search the Federal Business Opportunities website at [www.fbo.gov](http://www.fbo.gov) for Federal procurement opportunities.

### *For More Information*

The Industry Liaison Program can be reached at 202-646-1895 or [FEMA-Industry@dhs.gov](mailto:FEMA-Industry@dhs.gov). The Small Business Program can be reached at 202-646-1914 or [FEMA-SB@dhs.gov](mailto:FEMA-SB@dhs.gov).